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*Improving security and corporate performance through **Continuous Compliance™***

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Companies of all shapes and sizes are continually being challenged to meet regulatory compliance involving financial reporting, security and data privacy. But there are also tremendous corporate performance opportunities fueled by new requirements. Achieving compliance alone is simply meeting the requirements of the law; but improving corporate performance, in the context of compliance, involves using the new processes and technology changes brought on by compliance to help increase the efficiency of the business itself. This is where the real benefits and value of compliance are achieved.

Underestimating the complexities of the many processes involved in achieving and maintaining a secure and compliant organization is proving to be one of the biggest challenges IT organizations are facing today. Once an organization has made the decision to include security-enabling technologies, such as data encryption, as a part of their overall security program, integrating new processes to plan, deliver, operate and manage those technologies adds another layer of complex procedures, responsibilities and accountabilities.

Companies that can understand the challenges surrounding interdepartmental processes will position themselves to achieve continuous compliance. In addition to demonstrating the benefits of strong controls and the flexibility to respond to current and emerging regulations, chief information security officers (CISOs) and chief risk officers (CROs) are also tasked with linking compliance and risk management efforts to the value they provide to the business.

Our **Integrated Operational Services (IOS) for Encryption** provides a proven framework to help companies not only achieve continuous compliance and security in a measurable way but also to be able to:

- **Reduce risk.** Lessen the risk of catastrophic events and allow the enterprise to run more smoothly.
- **increased efficiency and Reduce cost .** Develop automated and integrated IT processes, yielding greater employee productivity and burden reduction on administrative staff.
- **Improve business effectiveness.** Improve corporate planning and strategic decision-making.
- **Increase business agility.** Allow the organization to react more quickly to market and competitive events and better take advantage of business opportunities.

“The fact that when we have a question or a problem there is a knowledgeable expert that understands my business, applications and processes, allows me to sleep soundly each night.”

CISO

Leading electronic payments processing service provider

### Clients that leverage IOS for Encryption:

- Maintain a measurable state of continuous compliance, ensuring data is appropriately protected and private
- Gain higher visibility into the costs incurred and avoided by encryption management
- Manage the technical complexities of encryption solution operations
- Minimize the operational impact and process disruption of managing encryption
- Prevent knowledge leakage while addressing in-house skills and capabilities
- Develop a Center of Excellence for encryption that can be leveraged enterprise-wide
- Improve adherence to security policies and change management processes
- Gain insight into security, performance and capacity issues in a timely manner
- Establish and enforce clear ownership and responsibility for protecting data
- Confidently recover from availability and misuse events



### **IOS Base Services Include:**

W&G IOS provides first-line support to clients by addressing day-to-day configuration changes to data protection mechanisms and normal operational technical support issues. In addition, monitoring and reporting on areas concerning policy, rules violations, changes and capacity are managed and delivered periodically and immediately when required.

Moves, adds, changes and deletes [MACDs] are managed and reviewed when encryption modifications are proposed for new and/or existing data. Reviews are performed periodically and when event driven encryption management processes are caused by organizational, co-sourcing, or regulatory changes. Documentation and high level security architecture are provided to the client with expert design details.

Finally, all patches and upgrades to the encryption device are performed by the W&G IOS team.

### **IOS for Encryption include the following services:**

- Moves, Adds, Changes and Deletes [MACDs]
- Updates and Upgrades
- Support
- Monitoring and Reporting
- Change Review and Validation
- Policy Review
- Process Review
- Capacity Management
- Capability Enhancement Reviews
- Security and Encryption Architecture

### **About W&G Professional Services**

W&G Professional Services, the services organization of experienced IT professionals focused on encryption management, provides industry-leading consulting, education, and technical account manager services that enable customers to manage and secure sensitive data, with less risk. For more information, visit [www.williamsgarcia.com](http://www.williamsgarcia.com)

### **Find Out More**

Get started today—contact your W&G sales representative today or email us at [info@williamsgarcia.com](mailto:info@williamsgarcia.com)